

~~~~~  
**TODAY'S SPONSOR: OnForce**  
 ~~~~~

Get the FREE white paper: "8 Ways On-Site Service Can Drive Revenue Now" More and more solution providers are following the money to on-site services. Now, with this new white paper from OnForce, learn how to substantially increase service revenue, expand geographic operations without increasing staff costs and take advantage of emerging technologies with on-demand service.
[OnForce_ExecBrief010407](#)

Var Business INSIDER

Editor's Note

Fortune has released its annual list of the "[100 Best Companies to Work For](#)." Google is No. 1 (why should it be anything else?), but there are plenty of tech stalwarts that made the count, too. Work for one of them? I'd love to hear from you -- any anyone else who has something nice to say about an employer. -- [Gayle Kesten](#), VARBusiness.com Online Editor

TODAY'S TOP FEATURES & ANALYSES

[Vista's Hazy Outlook](#)

Confused by conflicting forecasts about how quickly Windows Vista will--or won't--catch on? Join the club. But that doesn't mean you should sit back and wait.

>> **PLUS:** [Vista vs. Mac OS X Review](#)

[Cisco Reveals M&A Strategy](#)

"We kind of like to get market share the old-fashioned way," says Cisco exec Charles Giancarlo. Here's the plan.

[Sun Intros Blade Server Refresh Program, New Opteron Blade](#)

Sun today has unveiled its latest blade server based on a four-way AMD Opteron configuration, along with a new service that automatically provides customers with upgrades to their blade

SEARCH VARBUSINESS.COM

CALL FOR ENTRIES

VARBusiness is prepping a trio of research projects. Don't miss out on your chance for inclusion:

>> [2007 Partner Programs Guide](#) [DEADLINE EXTENDED: JAN. 15]

>> [2007 Government Partner Programs Guide](#) [DEADLINE EXTENDED: JAN. 15]

>> [2007 VARBusiness Top Channel Vendor Executives](#) [DEADLINE: JAN. 15]

TOP 5 ARTICLES, 1/8

1. [25 Predictions To Profit By In 2007](#)

servers.

[Intel Rolls Out Quad-Core Desktop, Server Chips For Multimedia Era](#)

With a demo for Consumer Electronics Show attendees, Intel executives says all the pieces necessary for high-performance home entertainment PCs are in place -- and VARs and system builders should explore new opportunities.

>> **MORE FROM THE CONSUMER ELECTRONICS SHOW:**

[Microsoft Releases Windows Vista Ultimate Extras, Online Add-Ons For The OS](#)

[HP Unveils Touch-Screen PC On Vista](#)

[Microsoft, HP Unveil Windows Home Server](#)

[Wi-Fi Security Gets a Little Easier](#)

[Microsoft: iPod Phone a Challenge For Apple](#)

[Skype Offers Phones For Web, Conventional Calls](#)

[Ingram Micro Streamlines Units In Reorg](#)

Ingram Micro has rolled out several organizational changes it hopes will solidify its position atop the distribution heap and help it compete with a growing cadre of smaller specialty distributors.

>> **PLUS:** [Sprint Profit Under Pressure, Will Cut 5,000 Jobs](#)

[Microsoft Postpones Half of Today's Patches](#)

Microsoft has scratched four of the security updates it announced last week.

[Things To Never Do To Your Mac](#)

While a lot of Mac users could easily fit into the die-hard, they'd-never-use-anything-else category, that doesn't necessarily mean they're good to their machines.

[Infosys To Offer Outsourcing Services To Hospitality Industry](#)

Indian outsourcer Infosys Technologies has aligned with New York-based HVS International to combine its business services offerings with HVS' consulting expertise and market reach in the hospitality industry.

>> **PLUS:** [Kimberly-Clark Outsources Accounting Positions To](#)

2. [Channel 2.0](#)

3. [New Data-Archiving Rules Good News For VARs](#)

4. [The 50 Most Powerful Women of the Channel](#)

5. [5 Disruptive Technologies To Watch In 2007](#)

VARBUSINESS INTELLIGENCE

▣ [Tech Innovators](#)

>> [Searchable Database](#)

▣ [VARs of the Year](#)

>> [Searchable Database](#)

▣ [2007 State of the Market](#)

>> [Searchable Database](#)

>> [Market Insight Report](#)

▣ [Annual Report Card](#)

>> [Searchable Database](#)

▣ [VARBusiness 500](#)

>> [Searchable Database](#)

▣ [Partner Programs](#)

>> [Searchable Database](#)

>> [Top 100 Execs](#)

▣ [State of Tech](#)

>> [Innovators of the Year](#)

>> [Best Midmarket Products](#)

▣ [State of Distribution](#)

>> [Searchable Database](#)

▣ [Alternative Vendors](#)

▣ [Women of the Channel](#)

▣ [Managed Services Center](#)

▣ [The Best of Tech Watch](#)

India's Genpact

[Aspen Technology Ex-CEO Charged With Fraud](#)

David McQuillin surrendered Monday to U.S. law enforcement officials to face criminal fraud charges that he inflated the software company's revenue.

For more insight and analysis, go to VARBusiness.com.

This Week On the ChannelWeb Network

[VARBusiness: State of the Market](#)

[CRN: CES Blog](#)

[TechBuilder: Put Freespire Linux to Work](#)

Now Hiring

[Peort Systems seeking Systems Integration Senior Specialist, Service Manager in San Francisco, CA](#)

[PSD Consultants seeking Manager, Integration & Web Services in Dallas, TX](#)

[S and P Solutions seeking Integration Project Coordinator in Cleveland, OH](#)

[ACSG seeking Clinical Integration Analyst in Tucson, AZ](#)

[Sai People Solutions seeking Packaged Solution Integration Consultant in Tucson, AZ](#)

For more great jobs, career-related news, features and services, please visit CMP Media's [TechCareers](#).

Subscription Information

[Free Newsletters](#)

Get more industry news, analysis and research delivered directly to your desktop.

[Print Subscription Order](#)

Sign up for this special offer and receive CRN, the leading newsweekly for builders of technology solutions (*\$220 fee waived*), and VARBusiness, the premier source of strategic insight for technology integrators (*\$120 fee waived*).

How To Unsubscribe

You can unsubscribe from this newsletter at any time. To do so, click [here](#). Enter your e-mail address and check the newsletter you wish to remove.

[© 2007](#) | [CMP Technology LLC](#) | [Privacy Statement](#) | [Terms Of Service](#)
600 Community Drive Manhasset, NY 11030 (516) 562-5000